

WHAT IS THE IMPACT OF COVID-19 ON CHRONIC PATIENTS?

Carenity Survey - April 2020 Week 1 to Week 4

30 JUNE 2020



Agenda

	Webinar Agenda	TIMING
		1
•	About Carenity - Michael Chekroun	5'
•	Study Context and Objectives – Christie Rocha	5'
•	Methodology – Christie Rocha	5′
•	Respondent Profiles – Christie Rocha	5′
•	Analysis of Results – Christie Rocha	20'
•	Summary of Key Findings – Christie Rocha	5′
•	Q & A – Michael Chekroun, Tiphaine Levy-Heidmann, Christie	15'
	Rocha	

















About Carenity

Study Contex

&
Objectives

Methodology

Respondent Profiles

Analysis of Results

Summary of Key Findings

Q&A



Speaker Bios



Michael CHEKROUN | CEO & Founder

michael.chekroun@carenity.com - T: +33 (0)1 84 17 42 71 - M: +33 (0)6 85 61 75 55

- Edhec & London School of Economics
- 2000-2002: Strategy consultant Gemini Consulting
- 2013-2014: Strategy consultant Kea & Partners
- 2010-2015: Manager, Corporate Finance, Life Sciences Ernst & Young
- 2011: Founded Carenity



Tiphaine LEVY-HEIDMANN | Data Scientist

iphaine@carenity.com - T: +33 (0)1 84 17 42 71 - M: +33 (0)6 26 69 50 61

- ENSAE ParisTech & HEC Paris
- 2017: Strategy Consultant PMP Conseil
- 2018: Data Scientist Altice USA
- 2019: Data Scientist Carenity



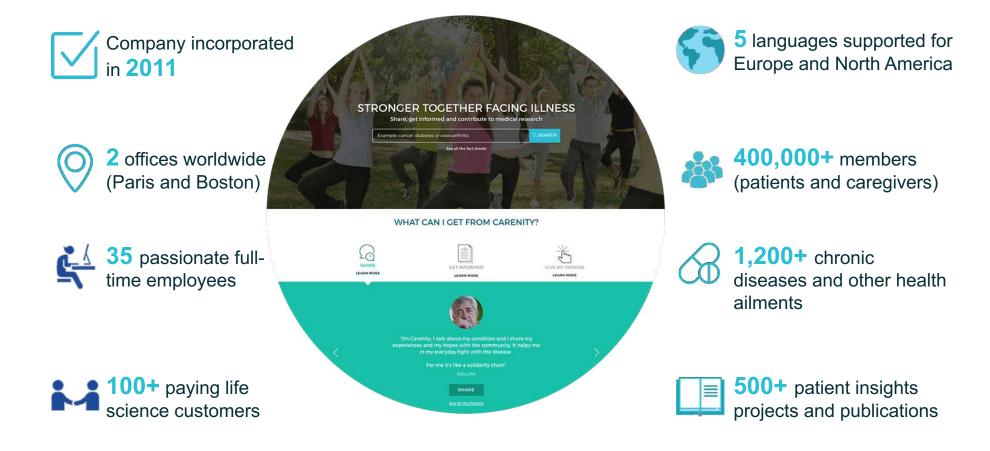
Christie ROCHA | Senior Director, Business Development

Christie@carenity.com - T : +1 (415) 722-8792

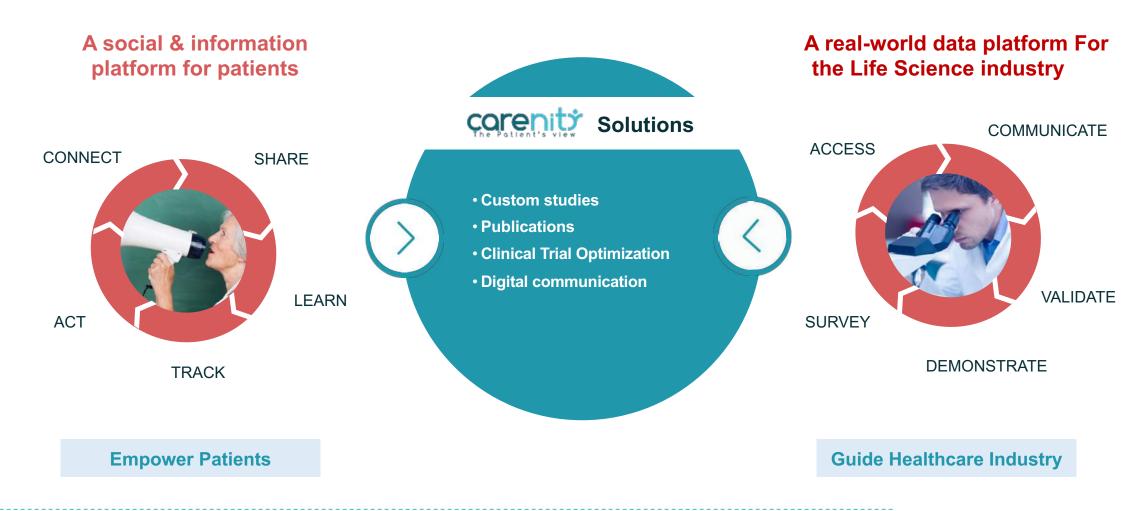
- · University of California, San Diego & University of San Francisco, Psychology
- · 2007-2009: Solutions Architect Patni LIfe Sciences
- 2010-2017: Portfolio Director PAREXEL
- · 2018-2019: Business development IQVIA
- 2020: Business Development Carenity



Carenity is a leading digital social platform supporting 400k patients and caregivers in Europe & North America



Our Mission: Engage online patient communities to uncover real-world insights and advance medical research



Carenity brings value to its customers at every stage of a drug's life cycle

	CLINICAL	ACCESS	COMMERCIAL
Scope	New product developmentClinical Trial Strategy	New product launchMarket Access strategy	Drug monitoring in real-lifeCustomer strategy
Customer Benefits	 R&D savings with faster patient enrolment & higher retention Improved target product profiling End users involved in the design of future drugs 	 Faster time to market (marketing authorizations) Stronger Pricing & Reimbursement dossiers Publications with increased visibility in medical congresses and journals 	 Market differentiation Safety and compliance data Better interaction with medical community and patient associations Identify and develop patient- centric solutions



Our industry and institutional partners

Abbott Diabetes Care	AstraZeneca	Bayer HealthCare
Biogen	Bristol-Myers Squibb	SANOFI GENZYME 🧳
gsk GlaxoSmithKline	# Inserm	SIPSEN Innovation for patient care
Janssen PHARIMACEUTICAL COMPANIES OF Goffucer-Goffucer	Medtronic	Merck
Pfizer	PHILIPS	Roche
* SERVIER	Shire	77377



Patient Insights Benefits

Benefits of patient insights

- Disease understanding
- Patient's unmet needs
- New product assessment
- Patient profile segmentation
- Patient journey / care pathway mapping
- Drug / treatment experience / treatment adherence
- Side effects management
- Sources of information found by patients
- Assessment of patient solutions

Get the actual opinion of patients to build your business needs in an ongoing and scalable way















Study Context Methodology & Objectives



Study Context and Objectives

Context

Question: Will chronic patients be the collateral victims of the COVID-19 pandemic?

Insufficient access to care for chronic patients

Real-time measure of COVID-19 impact on access to care

Results are from across Europe and the United States

Objectives



Track the impact of COVID-19 on chronic patients regarding their access to physicians and treatment.



Understand the sources of information on COVID-19 for chronic patients and their needs for specific information and support.

















About Carenity

Study Context & Objectives

Methodology

Respondent Profiles

Analysis of Results

Summary of Key Findings

Q&A



Methodology

Survey:

- Online survey on the Carenity platform
- Invitations and reminders sent via email
- Questionnaire designed by Carenity with the support of medical experts

Duration of fieldwork

March 19th, 2020 to April 19th, 2020 (30 days)

Target and inclusion criteria:

- Adults living in France, the UK, Germany, Italy, Spain or the US
- Members of the Carenity platforms

	Global	0	2 N		0	-	
All respondents	n = 7,458	n = 3,311	n = 1,699	n = 1,049	n = 431	n = 210	n = 758
Patients	n = 6,780	n = 3,081	n = 1,481	n = 946	n = 380	n = 198	n = 694
Other respondents	n = 678	n = 230	n = 218	n = 103	n = 51	n = 12	n = 64



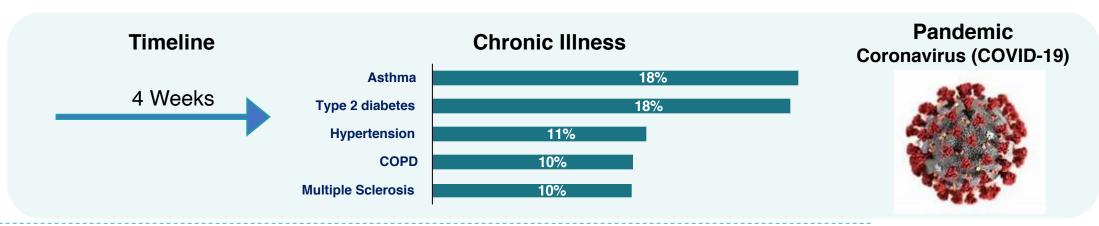
Methodology

Key Topics of the questionnaire

- Respondent's profile
- Impact on medical consultation
- Impact on treatment intake
- Impact on stress and isolation
- Main concerns about the outbreak
- Sources of information
- Satisfaction with information and needs

Summary of Patient Population



















About Carenity

& Objectives

Methodology

Respondent Profiles

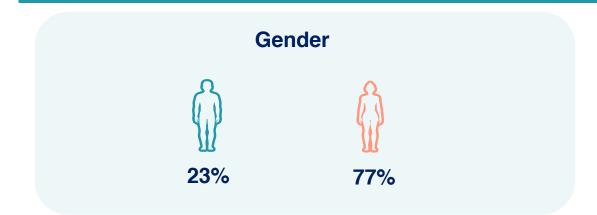
Analysis of Results

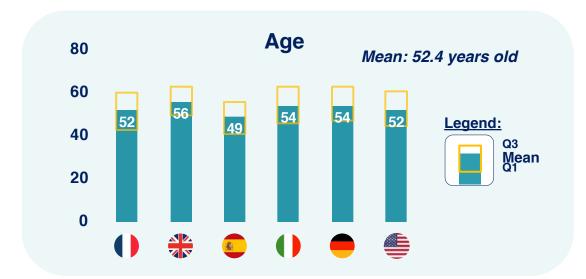
Summary of Key Findings

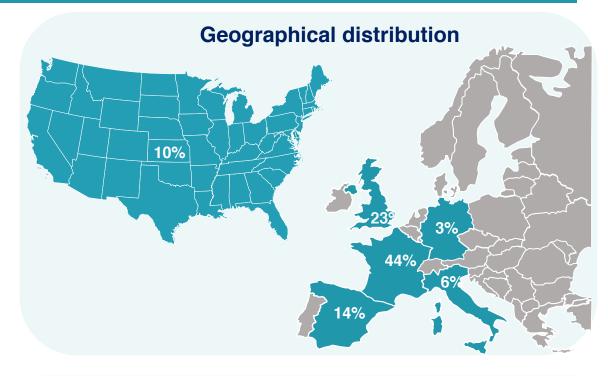
Q&A



Sociodemographic Profile







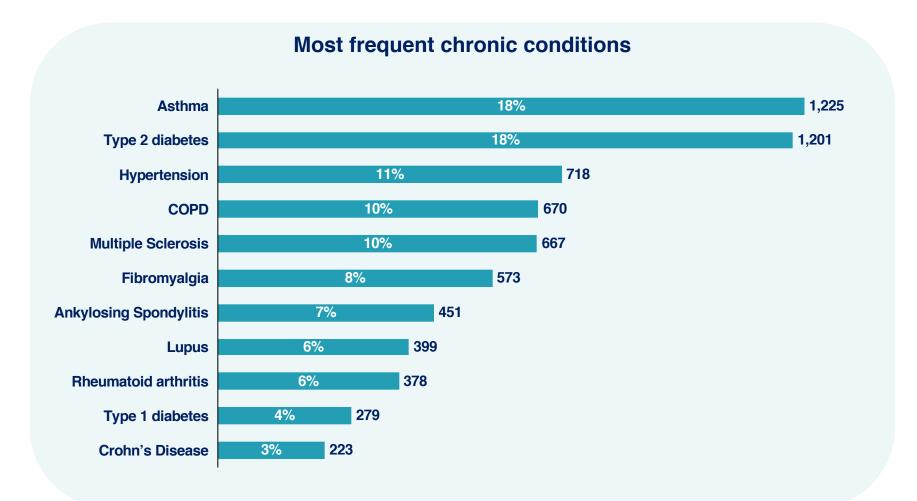


51% were professionally impacted (short-time working, homeworking, sick leave, paid or unpaid leave...)

Base: 7,458 respondents



Respondents' Chronic Illnesses





















About Carenity

& Objectives

Methodology

Respondent Profiles

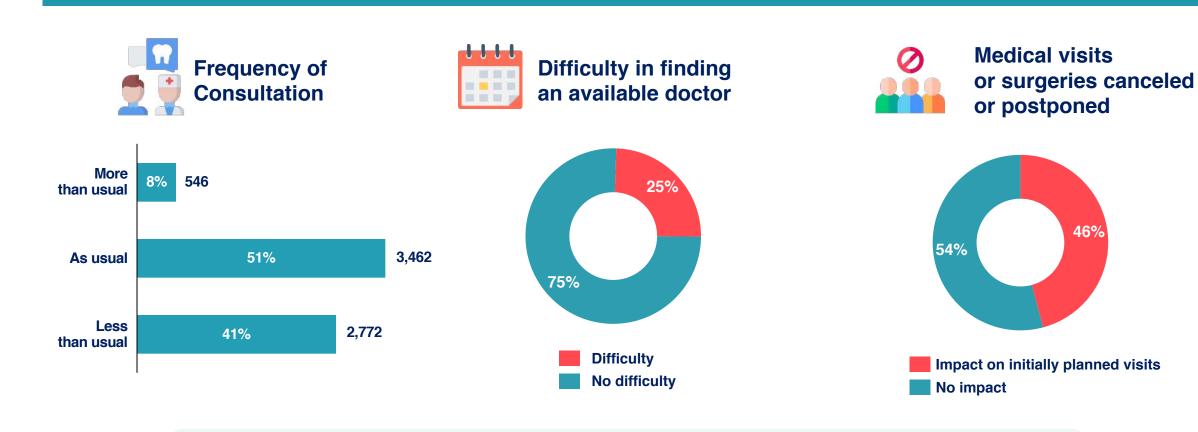
Analysis of Results

Summary of Key Findings

Q&A



Impact on Medical Consultation in the first 4 weeks of the Pandemic



3% of respondents have been tested for COVID-19.

Base: 6,780 respondents with a chronic condition



46%

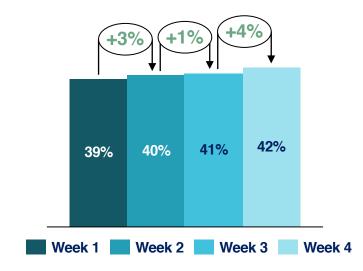
Impact on Medical Consultation in the first 4 weeks of the Pandemic

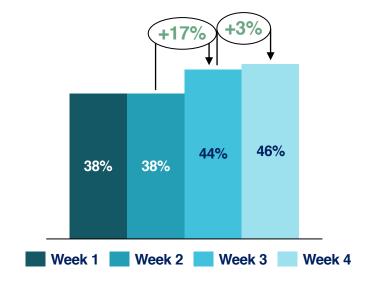


Patients reporting less frequent consultations with doctors



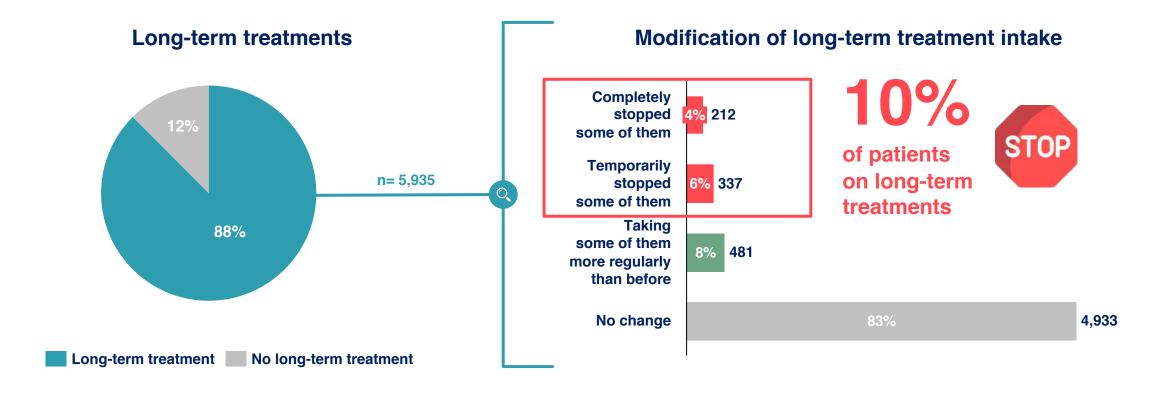
Patients declaring medical visits or procedures cancelled or postponed







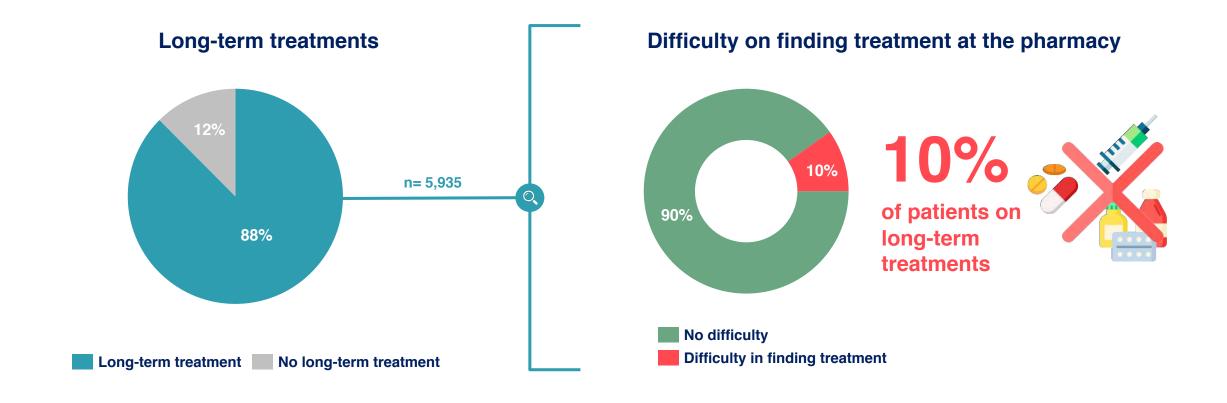
Impact on Treatment Intake



Base: 6,780 respondents with a chronic condition



Impact on Treatment Access



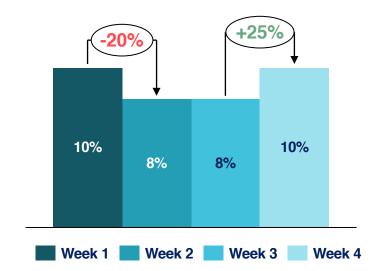




Impact on Treatment

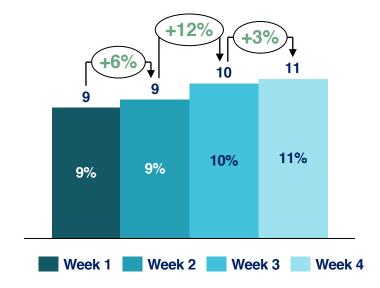


Patients reporting a discontinuation of their long-term treatment



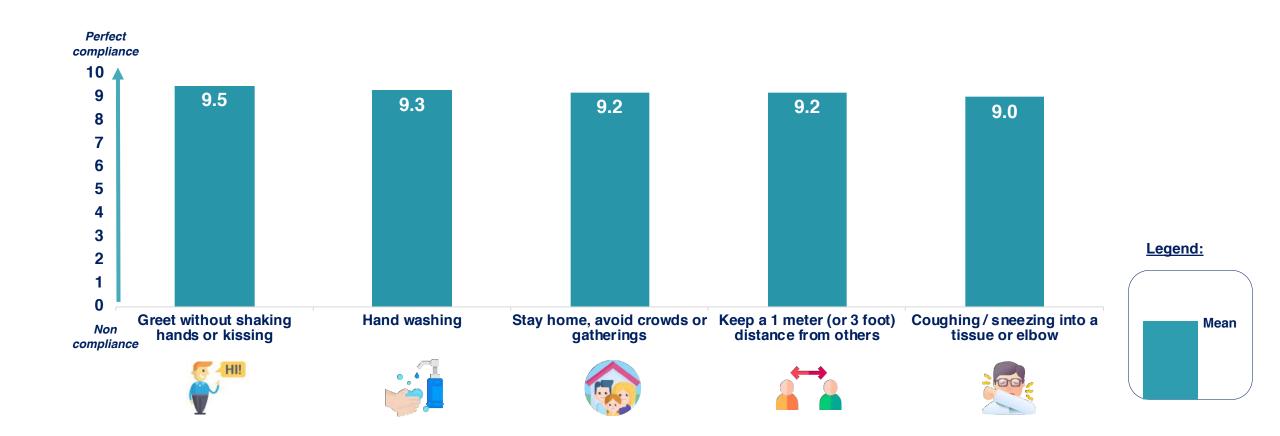


Patients declaring difficulties in finding their treatment at the pharmacy





Following of Health Authority Recommendations



Base: 7,458 respondents

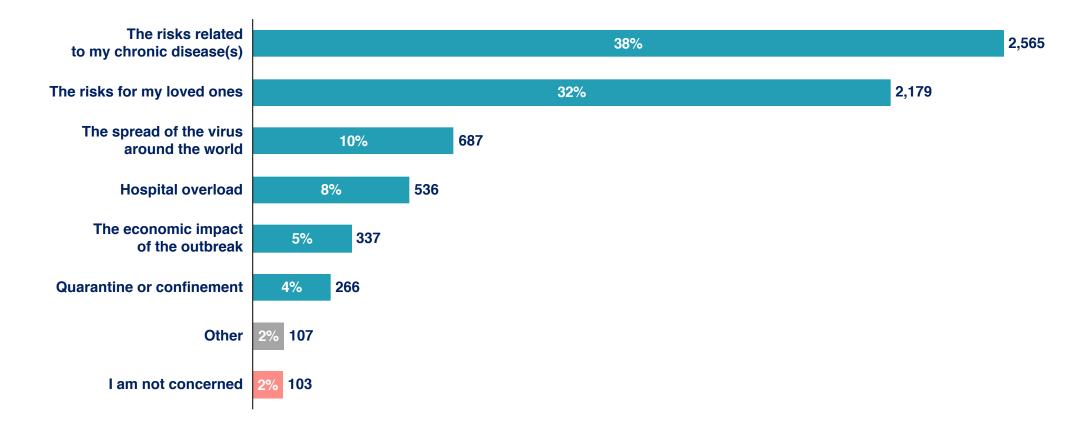


Social and Psychological Impact Since the Start of the Outbreak





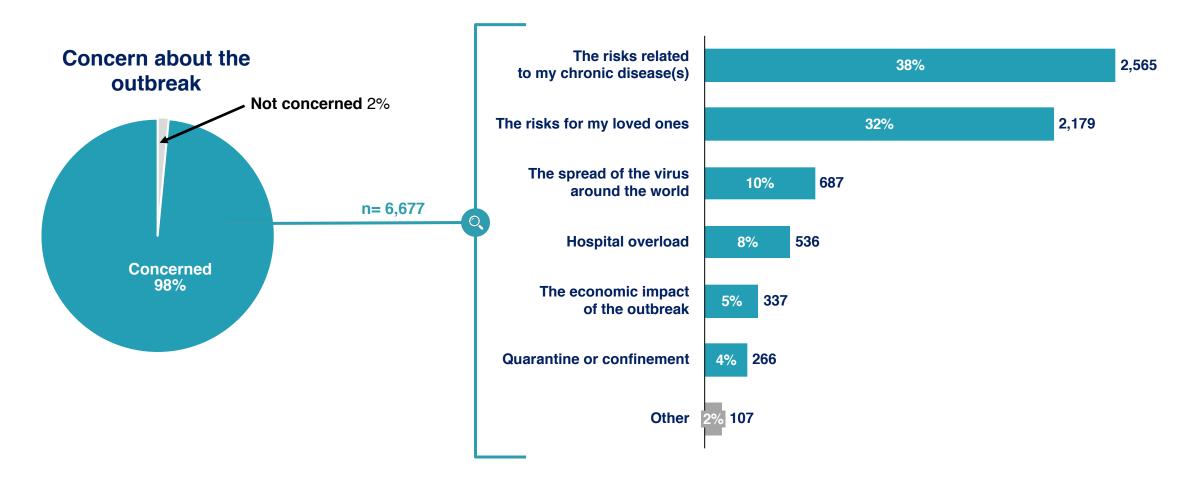
Main Concerns about the Outbreak





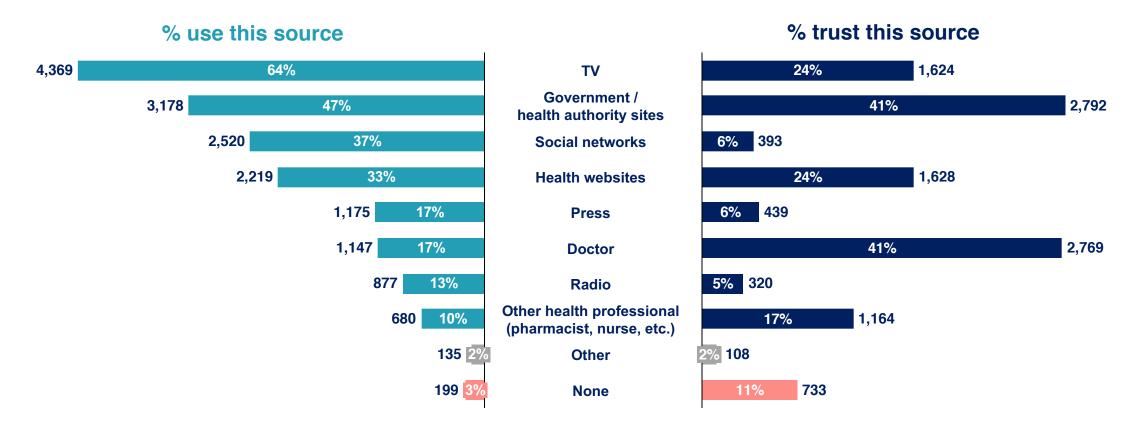


Main Concerns about the Outbreak



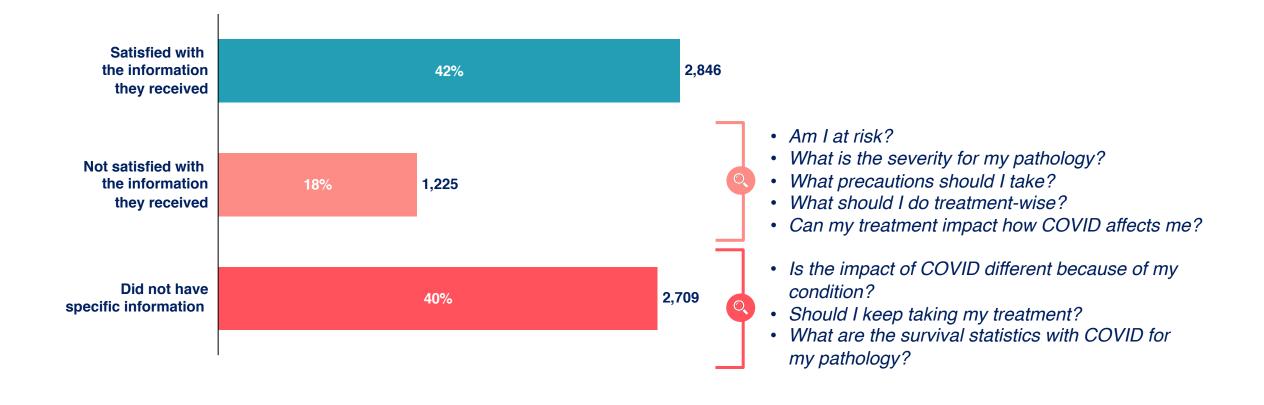


Sources of Information





Patient Satisfaction with Information





Specific Information Patients Would Have Expected

Q24. In this pandemic situation, what information specific to your chronic disease would you like to have ? (Verbatim)



Woman, 52 y/o

"How does the medication I take effect my immune system?"



Man, 54 y/o

"Am I at risk of dying because of my illnesses if I get COVID-19?"



Woman, 48 y/o

"If I'm in the high risk category and can my employer make me work."



Woman, 47 y/o

"More precise and clear direction on how to keep myself safe"



Woman, 61 y/o

'"Having so many Chronic diseases, would the hospital still allow me access to a ventilator if I need one?"



Woman, 53y/o

"Everybody advises something different and nobody will put it in writing."



Woman, 53 y/o

"Why the long term ill health condition is not enough to considered that I'm high risk? My employer wants a document that saying I'm eligible for COVID-19 isolation high risk."



Man, 74 y/o

"Am I a vulnerable adult because of my conditions?"



Woman, 59 y/o

"Will I be given the same treatment as a healthy person?"



Man, 65 y/o

"I would like to find information on possible support since going out is not recommended."



Woman, 71 y/o

"Why stopping my Infusions has happened, as this leads to me being in constant pain?"



Man, 67 y/o

"What are the possible complications due to my disease?"

















About Carenity

Study Context & Objectives

Methodology

Respondent Profiles

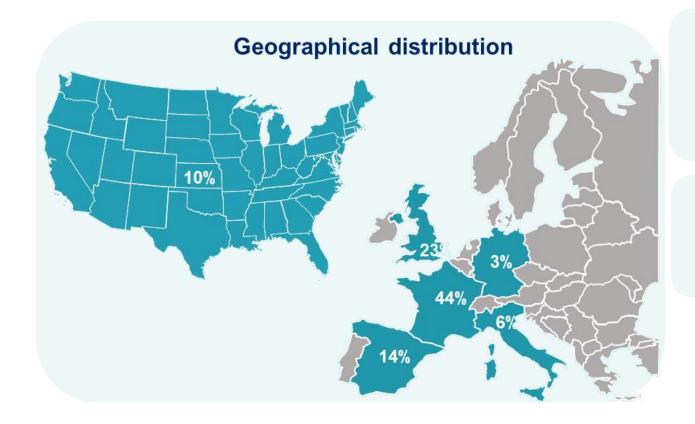
Analysis of Results

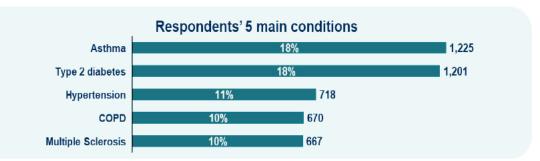
Summary of Key Findings

Q&A



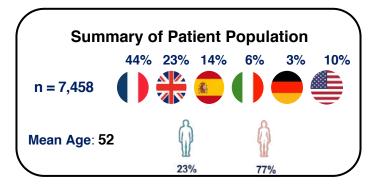
Key Findings







51% were professionally impacted (short-time working, homeworking, sick leave, paid or unpaid leave...)





Key Findings

Impact on medical consultation

49% of respondents changed the frequency of their visits to the doctor and 41% see doctors less than usual (week 1: 39% VS week 4: 42%).

25% of respondents say it is difficult to find an available doctor.

46% of respondents had their long-planned **consultations** or **surgeries cancelled** or **rescheduled** (week 1: **38%** VS week 4: **46%**).

Only 3% of respondents have been tested for COVID-19.

Impact on treatment intake

18% of chronic patients have **changed** the way they take their treatment (week 1: 14% VS week 4: 21%). 10% stopped taking it.

10% of chronic patients cannot find their treatment in pharmacies. (week 1: 9% VS week 4: 11%).

Information

There is a huge gap between **used** and **trusted** sources of information (e.g. **TV** 64% used, 24% trusted, **doctor** 17% used, 41% trusted).

58% of chronic patients are **not satisfied with the information they received** regarding their condition.

They expect information about the **specific risks they face**, as well as **medical information** on their treatments and how to proceed.

Impact on stress and isolation

Most respondents feel more -

Stressed (6.5 out of 10): week 1: **6.3** VS week 4: **6.7 Socially Isolated** (5.9 out of 10): week 1: **5.6** VS week 4: **6.4**

38% are concerned about the risks linked to their chronic disease.



The Carenity COVID-19 Study Continues...

Wave 2

- The study continues with additional results forthcoming
- Carenity will continue to share the results
- Please contact us for additional information about this study or any of our services

Customizable Studies

Therapeutic area

Gender

Custom Analysis

Country

Age

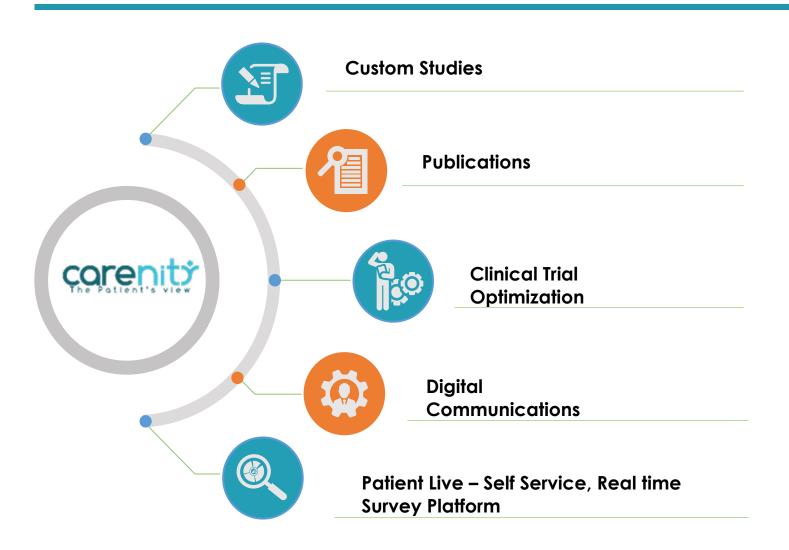
Timeline

- Treatment Adherence
- Stress Levels
- Therapy Type



The Art of the Possible –

How You Can Benefit from Carenity's Digital Social Platform



Engage online patient communities to uncover real-world insights and advance medical research



Update on Carenity COVID-19 Study Wave 2

We have already exceeded 1000 respondents across all countries and these results will be available approximately the end of August/early September

We will continue to ask the same questions as in Wave 1 in order to measure the evolution and capture any changes post lockdown. These questions include physician and treatment availability, stress and isolation impact and concerns over specific information seeking.

In addition we have added the following inquiries:

- Have chronic patients' access to care gone back to normal? Have they been able to reschedule appointments and/or procedures and surgeries?
- Have they used telehealth consultations? If so, what is their satisfaction level? Do they plan to keep using these consultations?
- What has been the global impact of lockdown on their health and chronic condition?
- Have they resumed certain "normal" activities? Such as participating in social activities?
 Physical activities? Going to their place of work? Going to public places?

















About Carenity

Study Context & Objectives

Methodology

Respondent Profiles

Analysis of Results

Summary of Key Findings

Q&A





CARENITY – Paris (FR)

1 rue de Stockholm 75008 Paris France

pro@carenity.com



CARENITY – Boston (USA)

185 Alewife Brook Parkway, #210 Cambridge, MA 02138 USA

http://pro.carenity.com



Contacts



Thomas VERJUS | Manager Business Development

thomas@carenity.com - T: +33 (0)1 84 17 42 71 - M: +33 (0)6 45 71 33 37

- KEDGE Business School & Shanghai University of Finance & Economics
- 2006-2007: Business Support Northern Europe GE Healthcare
- 2008-2011: Marketing Excellence Sanofi
- 2011-2013: Business development Sermo
- · 2013: Business development Carenity



Carine ODOUARD| Business Development Director

carine@carenity.com - T: +33 (0)1 84 17 42 71 - M: +33 (0)7 85 50 44 19

- Burgundy Business School & Auvergne University
- · 2005-2008 : Marketing AstraZeneca
- · 2008-2015: Sales & Marketing / Commercial / Market Access- Baxter
- 2015-2016 : Subnational Market Access and Public Affairs Roche
- 2020: Business Developer Director– Carenity



Christie ROCHA | Senior Director, Business Development

Christie@carenity.com - T : +1 (415) 722-8792

- · University of California, San Diego & University of San Francisco, Psychology
- 2007-2009: Solutions Architect Patni Life Sciences
- 2010-2017: Portfolio Director PAREXEL
- · 2018-2019: Business development IQVIA
- 2020: Business Development Carenity

